



Ready for the Global Market?

Your Checklist for Product Compliance and Market Entry

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Checklist

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PLANNING

- **Identify Target Markets:**
 - Determine product models that are to be sold
 - What are the target countries

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PRODUCT SPECIFICATION AND USE

- **Define product intended use** (home/kids/public areas/office,etc)
- **Prepare technical documentation** with materials used or product, considering extra functionalities

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ELECTRICAL FUNCTIONALITIES

- **Assess Electrical Components:**
 - Identify all electrical functionalities and components in the product.
 - Ensure compatibility with the electrical standards and voltage requirements of the target country.

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MATERIAL AND CHEMICAL COMPLIANCE

- **Material Selection:**
 - Verify that all materials used in the product comply with the regulations of the target country.
 - Ensure that materials are safe and meet local environmental and health standards.
- **Chemical Requirements:**
 - Check for any restricted or banned substances in the target country.
 - Ensure compliance with chemical regulations such as REACH (EU), RoHS (EU), and other relevant standards.

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LOCAL REGULATIONS AND STANDARDS

- **Consider Local Regulations:**
 - Identify and understand the local regulations and standards for furniture and electrical products in the target country.
 - Consider safety, environmental, and performance standards.
- **Certification and Testing:**
 - Determine the necessary certifications and testing required for the product in the target country.
 - Arrange for testing and certification by accredited laboratories to meet local standards (e.g., CE marking in the EU, UL certification in the USA).

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ELECTRICAL SAFETY AND COMPLIANCE

- **Electrical Safety Standards:**
 - Ensure compliance with electrical safety standards such as IEC, UL, or other relevant standards.
 - Conduct electrical safety testing, including insulation resistance, grounding, and leakage current tests.

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LABELLING AND DOCUMENTATION

- **Product Labelling:**
 - Ensure that the product is labelled according to the regulations of the target country.
 - Include necessary information such as voltage, frequency, power consumption, safety warnings, and certification marks.
- **User Manuals and Documentation:**
 - Provide user manuals and documentation in the local language(s) of the target country.
 - Include installation instructions, safety guidelines, and maintenance information.

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PACKAGING AND SHIPPING

- **Packaging Requirements:**
 - Ensure that packaging meets the standards and regulations of the target country.
 - Consider environmental regulations related to packaging materials.
- **Shipping and Logistics:**
 - Plan the logistics for shipping the product to the target country.
 - Ensure compliance with import/export regulations and customs requirements.

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POST-MARKET SURVEILLANCE AND SUPPORT

- **Market Surveillance:**
 - Monitor the product's performance and safety in the target market.
 - Address any issues or recalls promptly to ensure ongoing compliance.
- **Customer Support:**
 - Provide customer support and after-sales service in the local language(s) of the target country.
 - Ensure availability of spare parts and repair services.